



Artwork Solutions
from *inspiration*
through *installation*.



RAO Contract Sales, Inc.

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Established 1971



At RAO, we know the right artwork can transform your environment. For more than 45 years, we've been providing complete artwork solutions for hospitals, assisted living facilities, hotels, and offices around the world.

What sets RAO apart?

OUR REPUTATION

From our beginnings as a small retail art gallery in 1971, RAO quickly grew into a 20,000-square-foot, state-of-the-art factory. Today, we pride ourselves on our commitment to provide hands-on craftsmanship to clients across the country and around the world. Our passion and reputation have allowed us to grow with the industry and stay on the forefront of new technology. We offer our clients an innovative product line while maintaining the personalized service of a second-generation, family-run business.

OUR PROMISE

We handle every aspect of your project in-house, from the initial design to the printing and frame assembly. Our full-time, quality-driven production team will assemble your project with careful craftsmanship and attention to detail. Our commitment to providing a complete artwork solution allows us to offer the best value, most consistent quality, and on time delivery.

OUR EXPERTISE

RAO's art consultants will curate a selection of carefully chosen artwork that reflects your company's vision and the unique needs of your industry. Whether your priority is safety, durability, or aesthetics, our experts can recommend the best imagery and materials for your project.



Let us manage your project from start to finish.

OUR APPROACH

We take the guesswork out of ordering artwork. Let us manage your project from start to finish.

What can you expect from the RAO experience?

- **VISION.** We collaborate with you from the moment you contact us — we want to hear about the values that drive your company, the clientele you serve, and the environment you hope to create.
- **SELECTION.** Our expert consultants will explore our limitless collection of artwork and photography and present you with an online gallery of hand-picked images. We'll discuss your options, and help you choose the ideal artwork and framing for your workspace.
- **DESIGN.** Send us the blueprint for your project or a few snapshots of your space, and we can work with you to design a layout that will transform your environment. Our team can recommend ideal sizing and placement for your artwork, along with complimentary products tailored to your space. Together, we'll create an artwork solution that clicks.
- **PRODUCTION.** We're the only link in our production chain — we procure your artwork, professionally print your images, and assemble your framed artwork in our family-owned factory. Our streamlined, on-site production means you'll enjoy a seamless ordering process, fast turnaround, and unrivaled quality control.
- **DELIVERY AND INSTALLATION.** Whether you're down the block or around the globe, we'll deliver your artwork safely and on time. Our team of trained, professional installers will ensure that your artwork is installed professionally and reflects your vision.



OUR PRODUCT LINE

We're constantly growing our line to meets the changing needs of our clients. Our extensive selection of artwork and custom products includes:

- Framed Art to fit any style, budget, and space
- Custom Murals, Collages and Contemporary Frameless Art for maximum impact
- Guardian Products – the safest framing solution for high-risk healthcare facilities
- Quick-Change Frames
- Decor and Accessories to provide finishing touches for your project
- Memory Boxes
- Bulletin Board Cabinets
- Patient Information Boards
- Fabric-covered Bulletin Boards
- The world's 1st line of bulletin board products that are:
 - Anti-bacterial
 - Anti-microbial
 - Class “A” fire rated
 - Made with water-based finishes (no VOCs)



ASSISTED LIVING

Creating comfort through art.

Where Art Meets Science

At assisted living facilities, artwork isn't just artwork. The right artwork can foster a feeling of community, and help patients orient themselves within the facility. Our consultants use Evidence Based Design (EBD) to recommend images that strengthen and supplement the care patients receive at your facility.

Memory Boxes

Residents can display treasured mementos in these secure, locked cases. Made from premium hardwood and your choice of break resistant or unbreakable glazing these Memory Boxes create a sense of familiarity for patients, allowing them to feel at home and at ease in your facility while also acting as a wayfinding tool.

Safer Solutions

RAO offers exclusive products designed to maximize patient safety and complement your surrounding artwork:

Guardian Products. Our innovative, safety-focused line of Guardian Frames, Mirrors, and Bulletin Boards are unbreakable, ligature resistant, and securely mounted for the utmost safety.

Par-Mir™ Mirrors. Our custom-crafted mirrors are Class "A" fire rated, totally unbreakable, and non-distorting.



HEALTHCARE

Art that heals. Products that protect.

Our healthcare clients are the core of our business. For more than 45 years, RAO has been the leading vendor of Framed Artwork, Mirrors, and Bulletin Boards to both public and private healthcare facilities. We understand the unique needs of the healthcare industry, and have the know-how to help you choose healing images and safety-focused products.

Evidence-Based Design (EBD)

Our consultants are experts in EBD, and can help you select images that are proven to promote wellbeing among patients. We know the right artwork can have a powerful effect on patient comfort and employee performance, and we have decades of experience providing healing imagery for hospitals.

Innovative Products

Our experience in the healthcare industry has driven us to develop exclusive products that address the challenges of displaying art in a high-risk environment. We offer:

Guardian Products. We've made beautiful art accessible to high-risk areas of the facility through our innovative, safety-focused line of Guardian Frames, Mirrors, and Bulletin Boards. These unbreakable, ultra-secure, ligature-resistant products allow you to display eye-catching artwork without compromising safety.

Par-Mir™ Mirrors. Our exclusive line of custom-crafted mirrors are safe for schools, public spaces, and healthcare facilities. Par-Mir™ is a unique product with the 3 following features – 1) it is Class "A" fire rated, 2) it is completely unbreakable, and 3) it has a non-distorting reflection for patient comfort.

Smarter Office Essentials. Your must-haves shouldn't detract from the aesthetic appeal of your artwork. RAO offers high-end, executive quality GSA Calendar Boards, Patient Information Dry-erase Boards, and Display Cabinets with infection-control properties.

Contact our team to see how RAO can transform your healthcare facility!



MENTAL HEALTH CARE

Stunning solutions with safety in mind.

At RAO, we understand the therapeutic power of art — and the importance of safeguarding your patients and employees. RAO has the experience and awareness you need when designing an artwork solution for mental health facilities.

We'll help you choose calming imagery rooted in Evidence Based Design (EBD) to ensure your artwork transforms your facility, protects your employees, and puts patients at ease.

We're changing the way artwork and healthcare intersect.

Through the years, RAO has continued to create products that improve safety and well-being for patients and staff. We not only offer artwork solutions but also solutions to your everyday needs.

Our innovative products include:

The Guardian Frame. We've made beautiful art accessible to high-risk facilities through our innovative, safety-focused line of Guardian Frames, Mirrors, and Bulletin Boards. These unbreakable, ultra-secure, ligature-resistant products allow you to display eye-catching artwork without compromising safety.

Par-Mir™ Unbreakable Mirrors. Our exclusive line of custom-crafted mirrors are safe for schools, public spaces, and healthcare facilities. Par-Mir™ is Class "A" fire rated, unbreakable, and features a non-distorting reflection.

Smarter Office Essentials. Your must-haves shouldn't detract from the aesthetic appeal of your artwork. RAO offers high-end, executive quality GSA Calendar Boards, Patient Information Dry-erase Boards, and Display Cabinets with infection-control properties.

*Contact our team to see how RAO can transform the look of
your mental health facility.*

ARTWORK SOLUTIONS

Stunning artwork, from start to finish.

Choosing the right imagery for your business can be a daunting task. We're here to help you every step of the way.

Experience

We're not middlemen or sales reps — we're the experts. All our products are produced in our factory. For more than 45 years, RAO has been providing quality framed artwork to our customers. We understand the unique needs of our clients, from eco-friendly framing materials to artwork that promotes healing, creativity, and productivity.

Vision

Our team of consultants and craftsmen will collaborate with you to design a complete artwork solution. Let the RAO team help you choose from an unlimited collection of themes including:

- **Incorporating local artists**
- **Local landmarks**
- **Classic paintings from every era**
- **Healing imagery for healthcare environments**
- **City maps and vintage travel posters**
- **Dramatic black-and-white photographs**

...and much more!

Let us use our vision and expertise to help you design a collection that fits your style and price point.

Turnkey Service

From the moment you contact us until your artwork is installed on your walls, we're your full-service solution. We help you find artwork that fits your brand. We handle the printing, matting, and frame assembly on-site in our 20,000-square-foot factory. When your artwork is ready, we'll send our trained team of professional installers to hang your artwork and ensure ideal placement. Our turnkey philosophy means you can expect consistent quality from start to finish.



BULLETIN BOARDS and CABINETS

Office supplies don't have to be boring.



We realize that after your artwork is installed, you still need those workplace essentials that keep things running smoothly on a day-to-day basis. Our Custom-framed Fabric-covered Bulletin Boards and Display Cabinets combine form and function, adding visual appeal to your everyday communications.

We've designed a product that complements the art around it:

- Framed or frameless
- Solid-wood construction in customizable finishes
- Magnetic or fabric backed
- Infection-control fabrics available
- Available in standard and custom sizes
- Made in the U.S.A. from environmentally friendly materials

Don't let generic office products detract from your carefully-chosen artwork. We'll provide the essentials that will complement the art around it.



CUSTOM PRODUCTS

What's new, what's next.



At RAO, we're constantly working on innovative solutions to meet the changing needs of the modern workplace. We continue to invest in the latest digital printing and manufacturing technology to remain at the forefront of the framing industry.

Recent additions to our product line include:


Chain of Command boards. RAO now offers a bespoke option for government and military buildings. With custom framing and easily-changeable magnetic photo holders, you can quickly create a Chain of Command board that enhances your office decor.

Grip-Lock Hanging System. RAO is an authorized distributor of this cutting-edge cable suspension system for mounting finished artwork. Grip-Lock offers an alternative to nails and other fasteners. Images can be mounted to the cables in minutes, making Grip-Lock an ideal solution for seasonal artwork displays or employee recognition programs.

Accent Pieces. Complement your artwork with simple, modern tabletop accessories, books, pillows and other decorative items. RAO carries a wide selection of office decor — and as always, we can recommend finishing touches that fit the unique needs of your project.

Custom Woodworking Capabilities. Our in-house CNC machining means your project is as limitless as your imagination.

Got an idea? Let us help make your vision a reality.

Safety Engineering Characteristics	 RAO's Guardian Frame	Competition's Frame
Frame mounts directly to the wall eliminating the potential failure of the strainer frame and prevents air gaps between the wall and the artwork.	✓	✗
Compound radius corners to prevent the frame from being used as an anchor point.	✓	✗
Radius edges along all sides of the frame to eliminate sharp edges and anchor points.	✓	✗
Artwork backs-up to the wall to prevent patients from pushing on the artwork to dislodge it.	✓	✗
Frame conforms to slight irregularities (1/8" per linear ft.) in the wall to prevent gaps around the perimeter of the frame.	✓	✗
Use of high performance hollow wall metal anchors, capable of supporting 75 lbs. each, to secure the frame to the wall. (Example: 24"x36" frame has 20 anchors capable of withstanding 1,500 lbs of force)	✓	✗
Screws are concealed by tight-fitting flush plugs (that match the frame) to prevent patients from gaining access to the hardware.	✓	✗



GUARDIAN HEALTHCARE PRODUCTS

Stunning frames with safety in mind.

RAO understands the proven power of artwork to heal and comfort patients. With decades of experience as a leading vendor of artwork to healthcare clients, we also understand the challenges of displaying artwork in a mental health setting while maintaining the safety of patients and staff. So we created the solution. Working with a group of VA interior designers, RAO developed the Guardian Frame, an exclusive system that provides a safer alternative to traditional framing and a better system than the strainer frame method.

Guardian products are engineered for safety:

- Our professional installers mount each frame securely to the wall at multiple points of contact.
- Heavy-duty fasteners are hidden underneath tight-fitting plugs.
- Flush, gapless mounting prevents pushing or pulling the artwork to dislodge it.
- Virtually impossible to remove or dismantle, making them the safest choice.
- Each wall anchor can support 75 pounds – a 24" x 36" Guardian frame can withstand 1,500 pounds of force!
- Compound radius edges and corners eliminate sharp edges and prevent leverage.
- Ligature-resistant design prevents anchor points and misuse.
- Lexan is Class "A" fire rated and provides a safe, unbreakable protective barrier for the artwork.
- Made in the U.S.A.
- Available in any custom wood finish
- The Guardian Frame can be combined with RAO's Fabric-covered Bulletin Boards and Par Mir™ Unbreakable Mirrors.

*Contact us to see how Guardian Healthcare Products
can enhance and protect your facility.*



MEMORY BOXES

Help patients feel at home.

Our shadowbox-inspired displays are tailor-made to meet the needs of a healthcare setting.

Ideal for assisted living facilities, memory boxes give patients a safe way to display treasured mementos and recognize their room entrances. Patients and family members can share photos and keepsakes to create a sense of comfort and familiarity.

The lockable boxes are made from premium hardwood frames, break resistant acrylic, and secure mounting hardware for maximum safety. We offer a variety of styles and finishes to complement your surrounding artwork.

Choose from:

- Surface mount or recessed mount
- Magnetic or velcro back panel
- Wood or glass shelving
- Various finish and size options

Contact RAO to see how Memory Boxes can enhance your artwork solution.



MURALS

*Big impact, no matter how big
the size of your budget.*

Wall murals create a stunning first impression and strengthen your brand identity. Our in-house digital printing capabilities allow us to transform your space with an impactful, large-scale art display.

We offer...

Custom Design


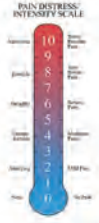




Choose from our extensive art collection, or let us create a custom design such as showcasing your organization's history. Our semi-permanent murals are professionally installed for maximum durability, but easy to remove when you're ready for an update.

Magnetic Murals

A variation on our standard murals, these magnetic murals are designed for frequent changes. Initially, our installation experts will prime your walls with magnetic-receptive paint and install our factory-made, magnetic mural prints. Thereafter, you can easily remove the existing mural and replace it with a new mural without any professional assistance. Celebrate the holidays, highlight current promotions, or simply provide a change of scenery. We'll show you how to replace your murals quickly and effortlessly, so your staff can change the images with the seasons. In addition, the Magnetic Mural can be produced as a dry erase surface with or without a graphic.

Frameless Acrylic

Let us work with you to create custom collages printed on acrylic panels for an ultra-modern spin on the wall mural.

Date:	Bed No.:	 A Division of VA Desert Pacific Healthcare Network 11301 Wilshire Boulevard Building Los Angeles, CA 90072
SUN MON TUE WED TH FRI SAT	Phone No.:	
Activities / Appointments		Care Team RN: _____ LVN: _____ NA: _____ RNA: _____ NP: _____ MD: _____ Clerk: _____ Nurse Manager: _____ RT: _____ Social Worker: _____
 PAIN MEASUREMENT   PAINAD TOTAL: _____		
Patient / Family Communication		
   		

PATIENT INFORMATION BOARDS

Critical data in a customizable design.

In a healthcare setting, patient information boards are a valuable tool for improving communication and increasing patient safety. A well-designed information board can help patients feel a greater sense of control over their care, and can improve staff accountability and patient satisfaction.

Keep track of the patient's:

- care team
- pain assessment
- scheduled tests and procedures
- diet and medication needs
- important risks, restrictions, and precautions

Choose a framed or frameless design in any size, customize your graphics, and add your facility's logo to create a stylish alternative to the generic whiteboard.

Contact our team today, and we'll help you create a customized board for the information you need.



QUICK CHANGE FRAMES

Communication meets organization.

Tired of taping flyers to your wall? Organize your workspace with this cleaner, clutter-free alternative that complements your surrounding artwork.

These convenient front-loading frames let you change the contents in seconds, without removing the frame from the wall. Post seasonal hours, highlight an employee of the month, or alert customers and employees to upcoming events.

Why add Quick Change Frames to your artwork solution?

- Quick Change Frames mount securely to your wall, and are suitable for indoor or outdoor use.
- Flip-open, front-loading design lets you easily change your content.
- From small signs to poster-sized graphics, we can provide frames to accommodate any image size.
- We offer a variety of faux woodgrain or metal finish options to complement your workspace.
- Frames are made in the U.S.A. from over 30% recycled content.



GLOBAL DELIVERY

Wherever you are, we'll be there.

RAO combines the personalized service of a family-run business with the worldwide shipping capabilities of a global organization.

Our attention to detail doesn't end when we finish creating your artwork — we uphold our commitment to unparalleled customer care throughout the delivery and installation process.

Packaging

Our employees are experts in getting fragile product around the world safely and on time.

Logistics

We handle the brass tacks of your shipment, from choosing the most reliable and economical solutions to ensuring your artwork arrives when you're ready for it.

Shipping

Around the corner or around the world, we'll get your completed project where it needs to go.

Installation

Our professional installers will ensure your project is properly installed, and properly placed to enhance your workspace.

Artwork Solutions

from *inspiration* through *installation*.



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